

Clearview Capital Seeks Add-on Acquisitions for Derby Building Products

DERBY
BUILDING PRODUCTS

Derby Building Products f.k.a. Novik ("Derby") is a leader in the design, manufacture and distribution of innovative polymer exterior siding, roofing coverings and accessories that replace traditional materials such as stone, brick or wood shingles. These products primarily target the North American residential construction and remodeling industries. Clearview Capital acquired Derby, in partnership with management, in February 2014 and seeks potential add-ons with the following characteristics:

Polypropylene Siding



Companies manufacturing polypropylene siding for the housing market, replicating the aesthetics of shake, stone and brick.

Substitution for Traditional Building Product Materials



Companies developing, manufacturing and selling proprietary building products that offer a compelling value proposition against more traditional materials such as wood, metal or other polymers.

Complementary Distribution Channels



Building products companies with a well-established two-step distribution network.

Add-on candidates should also meet the following criteria:

- Annual revenue of at least \$5 million
- Strong relationships with enterprise level customers
- Favorable growth prospects

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